

**Meeting of the Board of Directors
Via Conference Call
Thursday, January 14, 2010**

President Tim Hogan called the meeting to order at 8:03pm EST.

Attendees: Tim Hogan, Bill Campbell, George Linzee, Burke Thomas, JP Fasano, Don Shea, Wayne Cutler, Rob Hurd, Tom Monkus, Andrew Nugnes, Brett Gruchow, and Sherri Campbell.

Those unable to attend include: Chris Clement, Malinda Crain, Steve Grove, Matt Mikkeltorg, Bill Schneider, Mike Segerblom, Chuck Sinks

Minutes from the December 12, 2009 meeting were approved. Bill Campbell motioned, Wayne Cutler seconded. Motion carried.

1. Reports:

President – Tim Hogan –

- 49 teams attended the Rose Bowl regatta with light wind.
- ODM Contract renewal: Current contract ends February 28. Contract to be circulated and discussed at the next meeting.

2. Treasurer – Scott Mason

- Not many changes have been made. But the increased revenue stream is shown in the budget column. NESSA mailed their check this week. ISSA looks to be fairly financially stable. Changes in publications & website may change depending on the Board's decision. Overall expenses to be kept at cost. Motion to approve 2010 budget by Bill Campbell, seconded by Wayne Cutler. Motion approved. Comment by Rob Hurd on need to raise dues to cover costs, 2009 made a profit and 2010 is planned to as well. Any profits made are agreed to be put aside. Board would decide on how to spend the funds separately. A topic for the next agenda will discuss any changes we may do to affect our balance sheet.

3. Membership as of 12/31/09

| | |
|--------------|------------|
| MASSA | 62 |
| MISSA | 30 |
| NESSA | -0- |
| NWISA | 16 |
| PCISA | 78 |
| SAISA | 68 |
| SEISA | 18 |

4. Race Operations – Chuck Sinks

- a. **Great Oaks 10:** Nov 20-21
- d. **Mallory 10** update: NOR posted
- e. **Baker 10** update: NOR posted
- d. **Baker 11:** May 28, 2011 is the date. MASSA is going out to bid and wanted to confirm dates.

5. Website – Don Shea: The first page of the text document that was circulated discussed how to better handle the team registration. Monitoring demographics is

key to tracking our growth statistics. Brett Gruchow has been working on a system for better data capture. Discussion was held on security and access. Cost: developing a scoring program more complex; Brett is trying to source funds from outside, adopting a current program and customizing. Request to show old system vs. new system on a grid for comparison. Current database costs \$500 to maintain yearly.

6. New Business – no new business

Adjournment: the meeting was adjourned at 9:09 pm EST.

Next teleconference: February 4, 2010 – 8:00pm EST