



Interscholastic Sailing Association
2016 Annual General Meeting
1300 October 28, 2016
Sea Scout Base Galveston, Galveston, TX

Meeting of the Members

1. **Call to Order:** The meeting of the Members was called to order by President Tim Hogan at 1306
2. **President's Report:** This was deferred to the Board Meeting.
3. **Treasurer's Report:** This was deferred to the Board Meeting.
4. **Nominating Committee:** Randall Nunn presented the report. He summarized the role of the committee and the work done since their appointment. He then presented the proposed slate of 2017 ISSA Board Members. A nomination was made from the floor to add Frank Ustach as an unassigned At Large Member. M/S/C to close nominations. M/S/C to approve the slate as presented.

District	Director	Second
MASSA	Randall Nunn	Randy Stokes
MISSA	Ted Anderson	Sharon Garber
NESSA	Chris Crane	Jonathan Harley
NWISA	Burke Thomas	Scott Wilson
PCISA	Mike Segerblom	Forrest Gay
SAISA	Ryan Hamm	Joanne Kolius
SEISA	Joann Willits	Dan Zwerg

At Large:

Name	Role
Tim Hogan	President
Rob Hurd	Vice President, Clerk of Corp
Carol Ewing	Secretary
Casey Schnoor	Treasurer
Todd Fedyszyn	Race Operations
Roy Williams	Race Operations
Dr. Lynn Frikker	Safety Officer
Andrew Cole	Legal Counsel
Frank Ustach	

5. **Adjournment of the Meeting of the Members:** M/S/C to adjourn meeting at 1310

Meeting of the Board of Directors

1. **Call to Order & Roll Call:** The meeting of the Board of Directors was called to order at 1310. Those in attendance were: Tim Hogan, Rob Hurd, Casey Schnoor (on phone), Randy Stokes (on phone), Randall Nunn, Ted Anderson, Sharon Garber, Jonathan Harley, Roy Williams, Burke Thomas (on phone), Scott Wilson (on phone), Mike Segerblom (on phone), Ryann Hamm (on phone), Joann Willits, and Danielle Richards.
 - a. Rob Hurd asked for nominations for President with Tim Hogan presented. M/S/C to close nominations. M/S/C to elect Tim Hogan as President.



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2. **President's Report:** Tim noted that he is happy to serve again and is excited to continue working with ISSA. As ISSA grows our management problems evolve and we need to continue to adapt. The developments we have made with the new website, Techscore, and online registration have made great strides in promoting our organization. He hopes we can continue to grow and looks forward to the spring.

3. **District Reports:**

- a. **MASSA:** Randall Nunn reported that they have five leagues and at this time around 85 teams registered. This fall there have been over 40 regattas, mostly at the league level but also 5 championships and an intersectional. Team Racing is still weak north of Maryland but they are going to work on improving that. There is a sub league starting in Philadelphia but they are not joining ISSA. Randall has been trying to work with them to join but they are happy sailing against themselves now. The leadership has been steady at the district and league levels but Randall would like to work to bring in some fresh blood.

Randy Stokes added that they are excited to have Randall moving into the Director Chair. Things in Virginia are going strong. They missed the hurricane and are looking forward to the hosting the Baker.

- b. **MISSA:** Ted Anderson reported that there 103 paid schools as of this meeting. They expect another 20+ to register in the spring. The growth has been challenging and is forcing MISSA to change their management structure to decentralize. The west is Minnesota and Wisconsin, most of these teams are located either in the Twin Cities area of Milwaukee; central is Chicago, they are struggling with capacity problems with more teams wanting to sail than there are facilities and boats available; the east is Michigan and Ohio, this is where the most new growth has been. They are still collecting registrations by check but hope to transition teams out of this for 2017-2018.

Sharon added that their Tier Events are really helping to funnel teams and sailors to the correct events for their skill level and help the hosts understand the hosting expectations because all events in a tier are run the same way.

- c. **NESSA:** Rob Hurd reported that NEESA is doing well with 77 active teams to date. Their big push this year has been to send in registrations early, encourage teams to add their sailors on a regular basis. They are just wrapping up their first year with their new Executive Committee where each area is represented and everyone has a defined job and role. It has been working well and he looks forward to refining it in 2017. The fall regatta schedule has been robust, the AGM is next weekend and he looks forward to the spring.

- d. **NWISA:** Scott Wilson reported that the North West is having good growth with the addition of 10 new teams. They continue to increase their sailing opportunities in the fall and are considering adding events to the winter. Weather is the primary challenge in the late fall and winter. Participation is down in the singlehanded sailing but up in doublehanded. Hosting the keelboat qualifier continues to be a problem with finding an appropriate fleet to sail the event in.

Burke added that there is also growth with the paid high school coaches in the area and he hopes to recruit them to the leadership of the district. He thanked Anacortes for hosting the Baker and Tim echoed that comment. Apart from the weather challenges it was a great event.



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- e. **PCISA:** Mike reported that PCISA is maturing, there are fewer schools dropping out and many teams are retaining the same coaches which helps with communications and educations. He suggested that ISSA work on getting someone to review all of our historical membership data and do some number crunching for us to help ISSA and the Districts see where they have been so they can predict for the future.

PCISA has transitioned to a new regatta registration form, developed by Jared, that is more user friendly for both the teams and the hosts. It is also saving the district money by not having to pay a middleman. They have also switched over the Stripe for payments as it is a cleaner process and integrates nicely with the form. Once the Rose Bowl Registration closes they plan to roll it out to the other districts for regatta and meeting registrations.

Competition is good at the regattas so far, neither have been oversold. They are discussing opening up the Rose Bowl Regatta to allow any ISSA team to attend. He asked that the other districts test the waters for interest so they can see if this will be feasible.

Casey Schnoor added a report on the PCISA Girls Invitational held at SDYC. The regatta was held in the basin this year so rotations happened off the dock adjacent to the yacht club. It had a great turnout and the ladies were phenomenal examples of sportswomen on and off the water.

- f. **SEISA:** Joann reported that there are 26 active teams and 4-5 pending schools. Four or five of those schools are new. She is excited about the growth but would like to see more. This past year was their first one with a Board and By Laws. Now that this year is almost over she is going to empower those board members to take more of a leadership role and manage a program.

There is an East side which includes New Orleans, Mississippi and Florida Panhandle while the West side is Texas. The east side has run events for years but they are single division junior regattas with a sub scoring for high school aged sailors. Joann and Tim have been working to educate them on our system of high school sailing and further encourage the growth there. Texas does more of the traditional high school sailing but fewer regattas. It is still a struggle to get teams to sail the keelboat qualifier and they have canceled this year's event.

Many of her teams and hosts are struggling with Techscore. She thinks the primary reason is that the host clubs don't want to use two different scoring programs and the teams are still using paper RP forms. She is looking to assign a SEISA scorer to each event in the spring to mitigate this problem.

- g. **SAISA:** Todd reported that the membership numbers are good and with the switch to an email system and paypal payments it has been much easier to collect registrations this fall. They had to postpone their keelboat qualifier due to Hurricane Matthew and switched to a resume system. The South has had their first 2 points regattas of the year and the North has completed 1. Sundbury, GA hosted the Cressy Qualifier and was a great host.

They are excited to host the Keelboat Invitational in a few weeks in the new fleet of J70's. It should be exciting to watch the kids in the higher performance boats. The spring District Championships are set with Fleet Racing at St. Petersburg YC and Team Racing at Jensen Beach. USF and St. Pete will be hosting the 2017-2018 Cressy and ICSA Nationals.



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Ryan Hamm reported on the damage from Hurricane Matthew in Charleston. Many of the local clubs lost all of their docks and numerous boats were damaged. Most of the clubhouses came through just fine but the marinas will need time to rebuild. The College of Charleston came through just fine.

4. **Treasurer's Report:** Casey Schnoor summarized the previously distributed report. The financials look good and we are slightly positive on income at this time and he does not recommend any changes. It was M/S/C to accept the report as presented.

5. **Future Championship Dates:**

- a. **Mallory @ NESSA/MIT:** The event is scheduled for the weekend of May 12-14, 2017. Sailing will take place in the river with viewing from the MIT Sailing Pavillion and docks. NESSA is working to find local housing hosts and hotel blocks. Tim presented a request from Fran Charles to have Whyte Cap Composites as a "presented by" sponsor. Discussion ensued over the problems and benefits of having that kind of sponsor. The Board felt that it was ok to have them as a local sponsor but they could not be a title/presented by sponsor due to our existing relationship with LaserPerformance. If someone wanted to talk to ISSA about becoming a "title" sponsor of the championship we would be willing to entertain that idea but it would entail a larger cash component. Rob will relay this discussion and decision to Franny.
- b. **Baker @ Norfolk, VA:** The event will be sailed at Old Dominion University in the Norfolk YCC boats. Randy Stokes is taking the lead. Gary Bodie will be PRO, Rob Overton is the Chief Ump and Christine Accetella will be his right hand and local liaison. The ODU team will likely not be onsite as it overlaps the ICSA Nationals. Randy asked about reimbursement and compensation for the umpires. He wanted to know what previous hosts have done and what ISSA would like to do. Randy then asked about increasing the number of teams at the event. Concerns were raised about the long term feasibility of adding more teams when we routinely can't finish the format as is. Danielle noted that ICSA runs a 16 team championship in 36 boats and it takes 3 full days to run. No formal motion was made.

Tim asked about starting racing on Friday afternoon. Teams are already onsite for the most part and travel is cheaper if you avoid Monday. Mike cautioned the Board against making a knee jerk decision based on one host venue's availability or a prior year's event. He worries that by making Friday afternoon a race period that teams will take another day off of school to acclimate to the venue and that would hurt the students at a crucial time of year as well as raising regatta costs across the Board. Randy Stokes added that team racing in his district has actually declined because there are so few opportunities to advance to a national level competition. No formal motion was made.

- c. **Cressy 2017-2018 @ SAISA:** ICSA has selected USF as their host so Todd will work with Allison Jolly and USF on hosting logistics but he anticipates sailing in the vicinity of the old pier. LaserPerformance has been notified of the dates and venues.
- d. **Great Oaks:** Semi ISSA event hosted at Southern Yacht Club. There are 40 teams split into 2 fleets. Challenges include the fleet age, the conditions in the racing area, and the management at Southern YC. Tim is unable to attend the event this year and needs someone to attend on his behalf to oversee the event.



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6. Old Business

- a. **Procedural Rules:** Bill Campbell is working on incorporating the new US Sailing Rules but Tim would like to put together a committee to review the rules to close any loopholes and align our other racing documents to the new rules. Scott Wilson, Rob Hurd, Roy Williams, Todd Fedyszyn, Mike Segerblom and Bill Campbell will serve on the committee.
- b. **ByLaw Discussion:** Casey summarized the By Laws draft previously distributed. He asked that there not be a vote on it today but instead that the Board members took it back to their Districts for review and discussion. The goal is to standardize the By Laws across the country and use “Standing Rules” or an “Addendum” to cover the district specific issues. This standardization is necessary for our LLC completion.
- c. **PCISA LLC:** ISSA has insurance that covers the ISSA Board and ISSA events but it becomes murky after that as to how the districts are covered. A proposed solution is for each district to form as an LLC which is a wholly owned subsidiary of ISSA. PCISA is acting as the guinea pig for this process to see what needs to be done and how it all lines up. At this time PCISA is working through the process and Segó summarized what has been done to date. He hopes that by the end of this school year they will have it complete and can help the next districts start. Some key things to note, all financial activity will need to be reported to ISSA and included on their 990, each district will need to pick a state to incorporate in and complete that process in that state. Randy Stokes and Randall Nunn questioned how the leagues would be included. Mike felt that they could be included in the districts LLC but Randy cautioned that they may also need their own LLC. This needs further research and discussion.
- d. **Safety Discussion:** Tim is excited to have Lynn Frikker as our new Safety Officer. He did ask if we were doing enough to educate our teams on concussions and safety and if from a liability standpoint do we need to verify that they are doing concussion training. Rob cautioned that by setting a policy and not enforcing it we can get into more trouble than not having a policy at all. Trying to enforce training with all of the coaches affiliated with over 500 teams could be a problem. Roy felt that this should be administered at the regatta level and not ISSA level. Randy pointed out that each team is required to have a responsible adult present who should be versed in the school’s policies and requirements regarding concussions and medical emergencies. Roy suggested that we add language into our procedural rules pushing the responsibility and requirements on to the teams. Mike suggested that we write the specific responsibilities for an adult into the procedural results and then update our safety handbook to match that language and send it to each host. Hosts then just need to know how to contact the responsible adult at each event. This could be accomplished via a sign in sheet each day.
- e. **BSDRA** – Tim reported that ISSA had applied for a US Sailing Grant to assist a team wishing to sail the 2017 BSDRA Championship. Danielle pointed out that the event is usually the week of July 4th and we have not sent teams the past 2 years. Rob added that it is a great event but the summer time logistics make it hard especially with all of the other regattas going on then.

7. New Business

- a. **Tiered payments/dues proposal** – Scott Wilson presented as proposal from the NWISA to scale dues based on team sizes. Their proposal was to have a smaller fee for having 1-3 sailors capping at \$100



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for 4+ sailor teams. Sharon Garber noted that the ISSA workload is not reduced for teams with less sailors and they still receive all of the same benefits so therefore they should all pay the same. Randall Nunn added that in most cases the small teams require more hand holding as they learn the ropes and therefore should not receive a break. The other members of the board were in agreement. The motion failed.

8. Adjournment of the meeting of the Board of Directors: M/S/C to adjourn meeting at 1551