

Meeting of the Board of Directors
Via Conference Call
Thursday, February 5, 2009

President Tim Hogan called the meeting to order at 8:09pm EDT.

Attendees: Tim Hogan, Tom Monkus, Bill Campbell, Malinda Crain, Matt Mikkeltborg, Wayne Cutler, Bill Schneider, Chuck Sinks, George Linzee, Ray Teborek, Don Shea, Rob Hurd, Mike Segerblom, Scott Mason, Andrew Cole, Jerelyn Biehl and Sherri Campbell.

Those unable to attend include: Chris Clement, Guy Fleming, JP Fasano, John Wright, Doug Heil, Burke Thomas, Steve Gay and Randy Stokes.

Minutes were approved. Bill Campbell seconded. Motion carried.

Reports:

1. President – Tim Hogan

- a. Overview of January informal meeting: use of Don Shea powerpoint presentation packet. Tim encouraged everyone to use this – if you need to tailor it, please run it by the ISSA office. Newsletter was discussed and tied into a better use of the website.
- b. Proposal of Asst. Treasurer Scott Mason to work with Ray Teborek for the coming year.

Treasurer – Ray Teborek

- a. Treasurers Report. Ray discussed the 2008 actuals which did not include the NESSA dues for 2008/2009. ISSA is on a December 31 year for finances. June is the date for championship quotas. The Merrill Lynch fund has a slight decline in value this year. The past 2 years our level of expenditures are \$37,000 and we've been able to hold the line there. The room for fluctuation is in grants & contributions with a modest growth in the number of schools. Motion to approve the financials was made, seconded & passed. Memberships shall be due December 31 to facilitate the ISSA fiscal activities. Directors are asked to assist in complying with this date.

2. Race Operations – Chuck Sinks

- a. The 2009 Mallory and Baker.
 - i. Baker: The NOR for the Baker is posted and the SI's are in the works. Judges & PRO's are confirmed. Boats will come from Stanford & PYSA.
 - ii. Mallory: Tom Monkus reported that St Pete SC and USF will host. 20 new FJs with sails have arrived at USF. 20 420s will come from various venues. Registration will be on line and downloadable forms will be available.
- b. The 2010 Cressy: Malinda Crain has been in touch with Corpus Christi and Sandy Carl with regards to judges.
- c. 2010 Mallory (NE - MIT) and Baker (NW) Rob Hurd reported that Fran Charles & Peter Johns are all set for the Mallory. Matt Mikkeltborg proposed Lake Union and Sand Point as well as Cascade Locks as various venues.
- d. Great Oaks – Larry White Trophy: Tom Monkus suggested a plaque be presented for this trophy.

3. Other Project Reports

- a. Endowment Fund– the majority of the Endowment is invested in cash. Ray Teborek commented that the Board approved the establishment & funding of the Endowment subject to the minor changes at a prior meeting. Ray commented that ISSA is now ready to fund the Endowment Fund and as soon as a meeting of the Trustees can be held. A 2nd IRS tax exemption needs to be filed and the new trustees need to discuss where/when to invest the funds. We can tag on to the USOC funds through US Sailing and we should receive the 2008 report before any money is moved.
- b. Fundraising/Sponsors
 - i. Sail 1Design & Gill has been renewed and APS has now joined. LaserPerformance grant of \$6k should be forthcoming. The contract with LP goes through 2012. This includes the providing of boats for Cressy, and the option of boats or cash for the Mallory/Baker. Mike Segerblom discussed the need for a possible contingency plan if boats cannot be provided in the future and the opportunity to coordinate with college sailing. Tom Monkus discussed whether the funds from LP are distributed with district hosting Cressy/Mallory/Baker.
 - ii. Insurance discussion was held. The Powerpoint covers some of the issues of insurance.

4. **New Business**

- a. East Coast Fall Championship. A regatta is being formed to be held on the east coast by MASSA & SAISA. Bill Schneider discussed that Randy Stokes is working on this. Rob Hurd discussed not naming it a Championship, but perhaps after someone. Tim Hogan suggested looking at intersectionals in 3 parts of the country. Rob Hurd suggested drafting criteria for an intersectional.
- b. Newsletter agenda: Tom Monkus likes 2 per year. Mike Segerblom brought up that 1 printed piece per year is vital, but gathering information for 2 and the cost associated with printing & mailing is an issue. Rob Hurd discussed printing and mailing prior to school beginning. Don Shea discussed keeping the website more current with each season. Tim suggested that Don, Mike and others have a separate discussion on these 2 items and come back to the Board with a plan. Discussion was also held on the appropriate publication date for 1 newsletter.
- c. George Linzee had a meeting with NY Maritime and Kings Point. They are interested in supporting HS sailing and making their facilities available as well as hosting “How to manage a team”, etc. To be held May 16.
- d. Bill Schneider asked for an update of the website to include (1) the current Bylaws and (2) the contact list with additional members.
- e. A comment was made that the ISSA publication, “How to Start a HS Sailing Team”, is out of date. Questions that come into the office are now pointed to the Powerpoint as it’s more up-to-date. On the website it’s under Start a Team > “charts.”
- f. Next meeting is scheduled for March 5.

Meeting was adjourned at 9:15 EDT.

Respectfully submitted;

Don Shea – Secretary
Jereilyn Biehl - office